

conference & exhibition checklist



Organising an event can be a daunting task with so many things to organise. Don't worry, Kall Kwik Bury St Edmunds are here to help. We can assist with all the items shown in light blue, leaving you to concentrate on getting the best from your event. Why not call us now for a free, no obligation chat on 01284 752266.

	DEADLINE	RESPONSIBILITY	COMPLETE
Prior to the Show			
Agree budget for show			
Agree objectives*			
Appoint project manager			
Book stand space			
Check dimensions of space			
Confirm power/water supply			
Book accommodation			
Organise show passes			
Promoting your event			
Invitations			
Organise PR			
Social media			
Email marketing			
Press release			
Adverts in trade magazines			
Blog posts on website			
Identification			
Name badges - visitors			
Name badges - staff			
ID cards			
Lanyards			
Branded clothing for staff:			
Polo shirts			
• T-shirts			
Business shirts			

^{*} sales, leads, launch new products, raise profile, new contacts, develop relationships with existing clients.



	DEADLINE	RESPONSIBILITY	COMPLETE
Display / stand requirements			
Roller banners			
Pop up stands			
Modular display stand			
Flags			
Posters			
Poster frames			
Banners			
Graphic panels			
Table cloths			
Literature stands and holders			
AV equipment and videos			
Extension cables			
Stand furniture - tables and chairs			
Counter/welcome desk			
A frames			
Velcro			
Toolkit - scissors, screwdriver, pliers			
Marketing			
Brochures			
Leaflets			
Postcards			
Show offers			
Competition			
Bags to carry merchandise			
Samples			
Enquiry pads			
Speakers Notes			
Promotional items			
Press pack			
Conference folders			
Business cards			



	DEADLINE	RESPONSIBILITY	COMPLETE
Goody bags			
Giveaways			
Pens			
Bowl or box to collect business cards			
Price lists			
Laptops/computers/tablets			
Confectionery			
Organise a competition to collect new leads contact information?			
Case studies			
Organise photography of stand and visitors			
Staff			
Brief all staff on key messages			
Timetable for manning stand			
Housekeeping			
Health and safety requirements			
Insurance			
Catering - coffee maker,mugs/cups, plates etc			
Cleaning materials - rubbish bags			
First aid kit			
After The show			
Follow up enquiries:			
• Email			
Direct mail			
Thank you letters			
Brochures/catalogues			
Telephone call			
Social media - trends/tips from show			
Add new contacts to your CRM for marketing to in future			
Update your website with news of the show			
Evaluate show in terms of original objectives			
What would you do differently next time?			